### **Local Success**



- NGS will have a dramatic impact on the region.
  - Loss of high paying jobs at NGS
  - Loss of high paying jobs at Kayenta Mine
- The broad region will suffer economically.
  - Page
  - Western Navajo Nation / Hopi Tribe
  - Southern Utah
- The economics of the region
  - Tourism
    - Scenic Beauty
    - Lake Powell
    - Grand Canyon
    - Indian Country
  - Traditional industry has been very limited





- Limited industry
  - Page Steel, Yamamoto Bait Co
  - Limited logistics
  - · Limited connectivity
- Local Navajo Communities depend on Page for retail and other services.
- Kanab, UT is tied to the region by tourism.
- Many residents of Page came with the building of the dam.
- Housing stock in the region is limited.
  - Page
    - Bureau of Reclamation Neighborhood from 1960
    - Many mobile homes

- Housing stock Continued
  - Navajo Communities
    - Limited Infrastructure
- Workforce
  - High percentage of hospitality workers
    - 15.8% vs 5.7% nationally
    - Transportation 31.6% vs 12.1% nationally
    - Admin & Sales 6.9% vs 24.4 nationally
    - Very few in Computer, Science, Education or Arts
  - Workforce is transient due seasonality
  - Multiple cultures create unique demands on the local workforce
    - Creates need for deep training of <u>ALL</u> involved in the Workforce
      - "Recreation" Culture
      - "Native American" Culture
      - An important role for the Community College



- Workforce Continued
  - The need for training
    - Job Skills
    - Existing & New Industries
  - Higher Education Consortium Project
    - Coconino Community College
    - Dine' College
    - Navajo Technical University
    - Northern Arizona University

#### **Tourism Popular Activities**

- Most popular activities
  - Grand Canyon National Park 67.8%
  - Dining Out 63.5%
  - Glen Canyon 54.6%
  - Bryce Canyon 48.3%
  - Zion 46.6%
  - Horseshoe Bend 43.5%
  - Slot Canyon Tours 41.4%
  - Lake Powell Visitor Center 41.1%
  - JW Powell Museum 38.7%
  - Shopping 27.1%



#### **Tourism Most Popular Events**

- Interested in attending
  - Native American culture / dances 38.1%
  - Geology & history lectures 33.1%
  - Balloon regatta 29.6%
  - Native American arts / jewelry shows 28.0%
  - BBQ / Chili cook off 24.2%
  - Rodeo 24.2%
  - Major Music Festival 21.4%
  - Art shows 20.5%

#### Region Strengths

- Natural environment
- Spectacular scenery
- Isolated communities
- Visitors
- Cultural history
- Land resources
- Bountiful workforce
- Friendliness of the local people
- Scenic roads
- Livestock industry
- Glen Canyon Dam
- Workforce is skilled in education, health care, trades, artistry



#### Region Weaknesses

- Housing
- Hospitality/Customer Service
- Taxes
- Lack of a "town common" in Page
- Cultural integration
- Infrastructure
- Insular community
- Identity/sense of place
- K-12 education
- Bussing K-12 to Page and Tuba
- Long commutes to work
- Navajo Nation government red tape
- Dependency on outlying communities
- Tribal "income tax"
- Lack of Navajo Nation Police
- Cell grid is weak
- Saving and budgeting skills needed Navajo

#### **Region Opportunities**

- Education
- History and culture
- Agriculture/cattle/sheep
- Water usage by NGS
- Improve agricultural skills and practices
- Education business entrepreneurship
- New markets for wool
- Improve wool quality
- Alternative energy
- Growth of tourism by improving guest services
- Local feed lot
- Fishing for export
- Hollywood, facilities for movies
- Ideas for new lifestyle housing
- Land to expand the community



#### **Region Threats**

- Limited vision for growth
- Isolation
- Weak air transportation
- Workforce
- Infrastructure maintenance confusion and disagreement
- Lack of property rights
- Lack of land management
- Long commutes
- Inadequate infrastructure
- Lack of opportunities for children who pursue education to return.
- Permitting problem at Navajo Nation nepotism, and convoluted process
- Aging population will need care
- Nation is competing in business
- In-town activities
- Racial tolerance

#### Lifestyle as an attraction for new residents / industry

- The "Green Coast"
- Converting visitors to residents
  - 2200 Page hotel rooms / 435 Kanab hotel rooms
  - Page low return rate 21% vs 50% Navajo Nation / 61% Flagstaff
- Other examples of communities converting visitors
  - Flagstaff WL Gore
  - Phoenix Motorola



#### Strategies and Recommendations for Page/Kanab

- Create a broader sense of understanding and acceptance between cultures.
- Foster stronger sense of community and inclusiveness.
- Improve visitor repeat visits from 21% to +50%
- Focus Downtown Page as an attraction
  - ID a primary location as a permanent "Town Common"
  - Embrace a walkable streetscape
  - Use design process as a unifying activity within the community
  - Center of Town attractions for both residents and visitors
- Improve identity
  - Rebrand as a destination vs "stop along the way"
    - New attractions such as Astro tourism
    - Foster an environment that is welcoming to all
  - Cross Market the entire region

#### Strategies and Recommendations for Page/Kanab

- Build the communities by attracting new lite industry
  - Identify and / or create industry sectors compatible with lifestyle
  - Improve broadband service for reliability and speed
  - Identify key area with infrastructure for industry
  - Tie visitor marketing to business attraction
  - Utilize wide area workforce
  - Design and deliver education and workforce training that fits with all sectors
- Identify areas for new residential development and redevelopment
  - Review City codes to accommodate "adaptable" housing
  - Identify infrastructure gaps
  - Identify areas for "workforce" housing
- Strategic Infrastructure
  - Expand Page airport to accommodate regional jets via FAA grants
  - Improvements to Page and Navajo utility and transportation networks

#### Strategies and Recommendations for Western Navajo

- Identify methods and infrastructure to attract industry
- Identify agriculture opportunities as an "export" business
  - Greenhouse / hydroponic irrigation
  - Explore international market for sheep
  - Cattle collaborative to increase grazing
- Identify individual community needs for infrastructure an prioritize
  - Address needs with broader government entities
- Improve housing opportunities
  - Identify areas available for housing within existing communities
  - Expand affordable workforce housing options for community members
  - Plan for retirement of aging housing stock
- Identify new business needs that can serve the community
  - Activate business startup via community members
  - Tie higher education to entrepreneurial development
  - Streamline process for business ownership within Navajo Nation governance
  - Look to Native American Business Incubator Network & SBDC for support